## 2008 ONTARIO CANADIAN VISITORS TO ARIZONA

| VISITATION VOLUME                                |         |
|--------------------------------------------------|---------|
| Total Visitors from Ontario<br>Canada to Arizona | 134,200 |

| Quarter of Travel |       |
|-------------------|-------|
| 1st Quarter       | 44.6% |
| 2nd Quarter       | 31.2% |
| 3rd Quarter       | 11.3% |
| 4th Quarter       | 13.0% |

#### Visitor Demographics:

| GENDER |       |
|--------|-------|
| Female | 45.5% |
| Male   | 46.5% |

| Age                 |       |
|---------------------|-------|
| Children 0-19 years | 3.8%  |
| 20-34 years         | 2.1%  |
| 35–54 years         | 34.0% |
| 55–74 years         | 47.3% |
| 75+ years           | 4.9%  |
| Unknown             | 7.8%  |

| PARTY COMPOSITION     |             |
|-----------------------|-------------|
| Avg Travel Party Size | 1.8 persons |
| Traveling Alone       | 18.3%       |
| 2 Adults              | 61.1%       |
| 3+ Adults             | 8.1%        |
| Adults and Children   | 4.6%        |
| Unknown               | 7.8%        |

| Travel Party Size |       |
|-------------------|-------|
| 1 person          | 20.3% |
| 2 persons         | 66.0% |
| 3 persons         | 1.0%  |
| 4 persons         | 9.5%  |
| 5-9 persons       | 3.1%  |
| 10+ persons       | 0.0%  |

### Trip Behavior:

| LENGTH OF STAY     |             |
|--------------------|-------------|
| Avg Visit Duration | 11.2 nights |
| 1–3 nights         | 26.8%       |
| 4–9 nights         | 46.7%       |
| 10–20 nights       | 15.7%       |
| 21+ nights         | 11.2%       |

| Mode of Entry |       |
|---------------|-------|
| Airplane      | 61.9% |
| Auto          | 35.9% |
| Other         | 0.8%  |
| Bus           | 0.5%  |
| Via USA       | 0.0%  |



# 2008 ONTARIO CANADIAN VISITORS TO ARIZONA (Continued)

### Trip Behavior (continued):

| Main Trip Reason                      |       |
|---------------------------------------|-------|
| Holiday, Vacation                     | 52.5% |
| Visit Friends or Relatives            | 19.9% |
| Meetings                              | 8.4%  |
| Convention, Conference,<br>Trade Show | 7.8%  |
| Second Home, Cottage,<br>Condo        | 5.7%  |
| Other                                 | 1.6%  |
| Attend Events,                        | 1.4%  |
| Educational Study                     | 1.3%  |
| Other Work                            | 1.1%  |
| Personal<br>(Medical, Wedding, etc)   | 0.4%  |

| ACCOMMODATIONS                       |       |
|--------------------------------------|-------|
| Hotel Only                           | 37.2% |
| Home of Friend or<br>Relatives Only  | 10.7% |
| No Accommodation<br>Reported         | 8.9%  |
| Other Only                           | 7.8%  |
| Motel Only                           | 7.2%  |
| Motel & Home of<br>Friends/Relatives | 6.9%  |
| Hotel & Motel                        | 6.8%  |
| Combination of 3 or more types       | 5.7%  |
| Camping or Trailer Park<br>Only      | 3.9%  |
| Other Combinations of 2 types        | 3.0%  |
| Hotel & Home of Friends/Relatives    | 1.1%  |
| Cottage/Cabin Only                   | 0.8%  |

### Visitor Spending:

| Visitor Spending (CDN \$) |                |
|---------------------------|----------------|
| Avg Spending per Visit    | \$1,015.86 CDN |
| \$0-\$299 CDN*            | 8.5%           |
| \$300-\$1,999 CDN*        | 55.7%          |
| \$2,000-\$7,999 CDN*      | 32.5%          |
| \$8,000+ CDN*             | 2.8%           |

| VISITOR SPENDING (US \$) |               |
|--------------------------|---------------|
| Avg Spending per Visit   | \$1,082.89 US |
| \$0 - \$319 US*          | 8.5%          |
| \$320 - \$2,131 US*      | 55.7%         |
| \$2,132 - \$8,527 US*    | 32.5%         |
| \$8,528+ US*             | 2.8%          |

<sup>\*</sup>Annualized Conversion rate for 2008: \$1 CDN = \$0.9381 US

| VISITOR SPENDING PER NIGHT (CDN \$) |             |
|-------------------------------------|-------------|
| Avg Spending per Night              | \$90.84 CDN |

| VISITOR SPENDING PER NIGHT (US \$) |            |
|------------------------------------|------------|
| Avg Spending per Night             | \$96.83 US |

